

Aviall News

Raytheon Aircraft teams with Aviall, Inc. for expanded parts availability

Dallas 01/15/04 Raytheon Aircraft Parts Inventory & Distribution (RAPID) has teamed with Aviall, Inc. to further increase the quantity and range of spare parts available for Beechcraft and Hawker customers.

Aviall, which markets and distributes products for more than 215 aviation manufacturers, will provide a full line of non-factory parts such as aviation batteries, hoses, wheels and brakes, oxygen and paint mixing services. These parts listings, totaling more than 60,000, have been integrated into the RAPID web site for immediate customer access. The expanded listings were activated in late 2003.

"Our partnership with Aviall gives Beechcraft and Hawker customers a greater variety of parts selection in a seamless transition," said Ed Dolanski, Vice President -- Customer Support Operations for Raytheon Aircraft. "Customers will be able to access and order every part they need, from factory-built to accessories, all in one web site."

The system will also work in conjunction with RAPID's new Worldwide Inventory Network (WIN), which links RAPID's inventory list with participating Authorized Service Centers. Customers can order parts directly from RAPID or service centers, allowing more convenience and timeliness, especially for hard-to-find and out-of-stock parts.

"Our e-business solutions are changing the landscape for customer service in aviation," Dolanski said. "We are creating industry-leading programs and systems that are providing greater flexibility and responsiveness from the manufacturing standpoint, and much more convenience for our customers."

"As we expand our OEM partnerships by leveraging our award-winning information technology and supply-chain management capabilities, we continue to strengthen our ability to serve aviation customers and suppliers alike," said Dan Komnenovich, President and Chief Operating Officer of Aviall Services.

Raytheon Aircraft designs, manufactures, markets and supports Beechcraft and Hawker aircraft for the world's commercial, military and regional airline markets.

ABOUT AVIALL, INC.

Aviall, Inc. (NYSE: AVL - News) is a leading solutions provider of aftermarket supply-chain management services for the aerospace, defense and marine industries. Aviall is comprised of two operating units. As the world's largest independent provider of new aerospace parts and related aftermarket services, the Aviall Services business unit markets and distributes products for over 215 manufacturers and offers approximately 300,000 catalog items from customer service centers located in North America, Europe, and Asia-Pacific. Aviall Services also offers a full line of aviation batteries, hoses, wheels and brakes, oxygen, and paint services. The Inventory Locator Service LLC (ILS) business unit, headquartered in Memphis, Tennessee, provides information and facilitates global eCommerce via its electronic marketplace to enable subscribers to buy and sell commercial parts, equipment and services as well as provides eBusiness Services to the Aviation, Marine and Defense industries. Additional information on Aviall is available via the Internet at www.aviall.com .