

Aviall News

Henkel selects Aviall to distribute products for MRO markets

Dallas 12/09/05 Henkel Corp. and Aviall Services, Inc., a wholly-owned subsidiary of Aviall, Inc., have reached an agreement that will make Aviall Services an authorized distributor of Henkel aerospace products in the United States. Beginning Dec. 1, 2005, Aviall Services will market and distribute Henkel products primarily to MRO operations (maintenance, repair and overhaul).

Through this affiliation with Aviall Services, Henkel will have access to 27 strategically-placed stocking locations in North America for its aerospace products. The agreement allows Henkel to address its requirement for a full-line MRO distributor for its customers and increase its market presence by aligning with an MRO-focused business partner.

"We are excited about this new relationship with Henkel," Dan Komnenovich, president and COO of Aviall Services, Inc., said. "Henkel is a name that people in our industry have come to know and trust, and we at Aviall Services intend to help Henkel continue its success in the marketplace. Aviall and Henkel are both committed to meeting and exceeding the expectations of our customers so this is a very appropriate relationship."

Lyndon Smith, General Manager and Vice President for the aerospace group of Henkel states that "the distribution agreement benefits our customers by combining the strengths of Aviall in logistics, delivery and service, with the global products of Hysol structural adhesives and Turco surface treatments for aircraft repair and refurbishment."

Product lines primarily involved in the agreement are Henkel's:

*-- Turco and Alodine brands of metal surface treatments and conversion coatings,

*-- Hysol brand of structural adhesives

Aviall Services will also continue to market and distribute Loctite. products from Henkel. The Loctite. brand represents engineering adhesives, sealants and coatings for original equipment and MRO applications.

ABOUT HENKEL:

The Henkel Group operates in three strategic business areas: Home Care; Personal care; and Adhesives, Sealants and Surface Treatments, which serves the transportation, electronics, aerospace, metal, durable goods, consumer goods, maintenance and repair and packaging industries, and offers a broad range of products for the craftsman and consumer. With brands and advanced technologies, Henkel makes people's lives easier, better, and more beautiful. 50,000 employees work for the Henkel Group worldwide. People in 125 countries around the world trust in brands and technologies from Henkel - "A Brand like a Friend". Henkel's web site is www.henkel.com. The aerospace group of Henkel's web site can be found at www.aerospace.henkel.com.

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